Discount on all 802.11n access points from LANCOM

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Need for Wireless Speed – 10 percent off until December 31

Discount on all 802.11n access points from LANCOM

Aachen, November 11, 2008 – Network specialist Rohde & Schwarz Networks and Cybersecurity launches the promotion campaign "Need for Wireless Speed". Resellers all over Europe benefit from a 10% discount on purchases of all LANCOM 802.11n-compliant access points by December 31, 2008. This campaign does not cover the DACH region.

Discounts apply on the following LANCOM products: The two indoor access points LANCOM L-305agn Wireless and LANCOM L 310agn Wireless, as well as the outdoor access point LANCOM OAP 310agn Wireless. Interested resellers and system vendors should approach their local distributors directly.

All authorized LANCOM distributors outside of Germany, Austria and Switzerland are eligible for this campaign. Resellers will find authorized distributors under:

www.lancom-systems.de/Distribution.576.0.html

Jan Buis, International Sales Director at LANCOM Systems, explains the campaign: "We have seen an increase in demand for our 802.11n products in recent months. Although we expected demand to be high, the actual figures have surprised us. This dedicated 11n campaign is designed to support our partners and to address market segments which we have not been able reach so far."

Rohde & Schwarz Networks and Cybersecurity background

Rohde & Schwarz Networks and Cybersecurity GmbH is the leading German manufacturer of reliable, innovative network components for large enterprises and SMEs, public authorities and institutions. The company supplies products and software for IP-based VPN, VoIP and wireless networks, along with support and services.

Products are planned and developed specifically for the requirements of business customers. The focus is on comprehensive solutions for site connectivity by virtual private networks (VPN) and on wireless networking (WLAN).

Rohde & Schwarz Networks and Cybersecurity GmbH is headquartered in Würselen near Aachen and has sales offices in Munich, London, Barcelona, Bolzano and Amsterdam.

The company's founder and Managing Director is Ralf Koenzen.

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