Digital Sovereignty in focus: LANCOM Systems celebrates its partners on the Spree River in Berlin

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The Spree River in Berlin provided the backdrop for this year's LANCOM Systems Partner Summit on May 15 and 16. Around 120 partners accepted the invitation to exchange information, network, and celebrate. The partner awards were presented during a boat tour on the Spree. For Constantin von Reden, Managing Director of LANCOM since March 2025, the event provided the perfect opportunity to introduce himself to the partners in person. The focus of the event was on digital sovereignty and the question of how to strengthen European technological expertise with secure IT network solutions "Engineered in Germany".

The two-day event began with a welcoming address by LANCOM founder and Chairman of the Supervisory Board, Ralf Koenzen. He introduced Constantin von Reden, his successor as Managing Director of Rohde & Schwarz Networks and Cybersecurity since March.

This year's keynote speech was given by Timo Kob, owner of HiSolutions AG, Computer & Network Security Consultant and Professor at the FH Campus Wien in Vienna, Austria. With his lecture "From the coalition agreement to municipal reality: How Germany's public sector can become digitally sovereign," he made a connection between the new German government and current developments towards greater digital sovereignty.

The first day of the event focused primarily on strategic topics and market developments for the partners' managing directors and sales managers.

The second day of the event was led by Robert Mallinson, who as Managing Director of Sales alongside Constantin von Reden forms the LANCOM dual leadership team. The day was tailored to technical specialists and IT professionals, with practical workshops and hands-on sessions to improve technical skills and use new products effectively.

On the Spree: Presentation of the Partner Awards

The first day of the event culminated in a boat tour on the Spree River, where the presentation of the partner awards took place in the evening.

Constantin von Reden, Managing Director of Rohde & Schwarz Networks and Cybersecurity, paid tribute to the partners: "*Digital sovereignty has driven LANCOM since*

its inception and is now a strategic necessity for the future of Europe. Together with our partners we are pursuing a single goal: Uniting technological excellence, security, and sovereignty. Our strong partner ecosystem plays a key role in this. I would like to thank all our partners and especially the award winners who are working with us to shape a sovereign, modern Europe."

The following partners were very pleased to take first place in their respective categories:

- **Site connectivity** Netzlink Informationstechnik GmbH
- **Network security/cybersecurity:** COEO Systemhaus GmbH
- **Network management:** Systemhaus Cramer GmbH
- **Healthcare:** LUMIAD
- **Public:** EDV-PARTNER GmbH
- **Retail:** connecT Systemhaus AG
- **Carrier:** Telekom Deutschland GmbH
- **Partner of the Year:** think about IT GmbH
- **Value Added Distribution:** api GmbH
- **Switch Partner of the Year:** bn-its banking & network it solutions GmbH
- **Growth Partner of the Year**: agilimo Consulting GmbH

About LANCOM Systems:

Rohde & Schwarz Networks and Cybersecurity GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, cloud-based software-defined networking (SDN), and solutions for remote and mobile access.

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. The company is a wholly owned subsidiary of the Munich-based technology group Rohde & Schwarz.

Press contact:
Caroline Rixen
Rohde & Schwarz Networks and Cybersecurity GmbH
+49 2405 49936-398
press@lancom.eu
www.lancom.eu