techconsult Professional User Rating 2022: LANCOM now best VPN provider six times in a row

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Top placing confirmed

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Aachen, February 2, 2022—The German network and security manufacturer Rohde & Schwarz Networks and Cybersecurity has confirmed its top position in this year's “Professional User Rating Security Solutions” by the analyst firm techconsult. For the sixth time in a row, LANCOM received the top user rating in Virtual Private Network (VPN) solutions and was once again a clear leader in the field of IT security in Germany's largest user survey.

For this independent study, techconsult surveyed over 2,000 security-solution experts in October 2021 with regard to their satisfaction with solutions on the market and their providers. In both the solution and manufacturer ratings, the users gave LANCOM top marks in every discipline. The company based near Aachen, Germany, received top marks for the performance of its VPN routers, gateways, and clients, as well as their range of functions. In the “Solution Benefits” category, too, users gave top rankings to LANCOM for “Mitigating damage from security incidents”, “Better efficiency working through secure solutions” and “Reducing load on the IT department”.

In the manufacturer ratings, LANCOM achieved the top placing among providers rated in the categories “Sales partners”, “Price and purchasing models”, and also “Service and support”. The company also leads the way in customer satisfaction for the categories “Overall product portfolio” and “Manufacturer loyalty”: Users continue to unreservedly recommend R&S®LANCOM VPN solutions and would buy them again at any time.

LANCOM founder and managing director Ralf Koenzen is delighted to have taken the top position once again: “The satisfaction of our users and customers is the ultimate reward and the best motivator for the entire LANCOM team. Today more than ever, network security determines the success of any company. We are proud that our VPN routers, gateways and clients ‘Made in Germany’ make such a strong contribution to a secure and digitally sovereign network infrastructure.”

Raphael Napieralski, analyst at techconsult, adds: “Working from home saw an explosion of growth during the Corona pandemic, which made the secure connection of remote workplaces to company networks the key to business continuity. The fact that LANCOM has won top marks from the users for the sixth time in a row is without a doubt an impressive achievement.”

For a detailed insight into the results, visit the LANCOM website:

www.lancom-systems.com/company/about-lancom-systems/awards/techconsult-pur/

About PUR Security Solutions:

The “Professional User Rating: Security Solutions 2022“ (PUR S) is an independent user survey from the research and analyst firm techconsult. Over 2000 user companies were asked to rate IT security solutions in 6 categories, including “Virtual Private Network”. The appraisal of the dimensions Company Rating and Technology/Solution Rating considered more than 50 criteria in 14 subcategories.

About techconsult:

Research and analyst firm techconsult has been the partner for suppliers and consumers of digital technologies and services for 30 years. Conducting analyses at businesses provides an insight into their problems and their future visions regarding the use of information technologies. More than 20,000 interviews conducted with business and IT decision makers each year provide an accurate impression. techconsult GmbH is headed by managing

partner and founder Peter Burghardt with offices located in Kassel and Munich. The company is part of the Heise Group.

About LANCOM Systems:

Rohde & Schwarz Networks and Cybersecurity GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, and cloud-based software-defined networking (SDN).

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. Since summer 2018, the company has been an independent subsidiary of the Munich-based technology group Rohde & Schwarz.

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