techconsult Professional User Rating published: LANCOM still top VPN provider in 2024

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Aachen, 22 January 2024—The German network and security manufacturer LANCOM Systems has for the eighth consecutive time achieved top rankings in techconsult's Professional User Rating (PUR) and received the “Champion” award. At the PUR Awards, IT security solutions and their manufacturers are judged by users. LANCOM was this year able to again secure first place in the Virtual Private Network (VPN) category thanks to their outstanding achievements. In the assessment of the company, LANCOM took first place among the 23 manufacturers who made it into the “Results Diamond”.

The “Professional User Rating: Security Solutions 2024” (PUR S) is an independent user survey from the research and analyst firm techconsult. For the eighth time, over 3,500 user companies were asked to rate IT security solutions in eight categories, including “Virtual Private Network”. Two dimensions “Solution” and “Manufacturer” were assessed, with more than 50 criteria in 14 subcategories.

Solution ratings: Top marks for solution benefits and user-friendliness

LANCOM received top marks from users for its VPN solution in terms of benefits and user-friendliness, and so secured first place. For those surveyed, the R&S®LANCOM VPN solution meets their requirements in full. It also meets certification standards as well as legal and company requirements. According to those surveyed, the solution significantly reduces the workload on their IT department. There were also top marks for the good and intuitive usability of the user interface, the ease of configuration, and the detailed documentation. The experts surveyed would at any time purchase and recommend LANCOM's VPN solutions again.

Rating as a manufacturer: LANCOM top in information, advice & training

As a manufacturer, LANCOM particularly impressed the respondents with its information, advice, and further training on offer. LANCOM stood out from all of its competitors here. Particular emphasis is placed on the detailed solution descriptions and application examples, as well as the extensive practical online and offline training courses. LANCOM is rated as a highly innovative manufacturer of security solutions with excellent service and support. For security experts, the manufacturer from Würselen, Germany is known as an extremely reliable partner that keep its promises.

Ralf Koenzen, founder and Managing Director at LANCOM Systems: “The fact that users rate our VPN solution, but also us as a manufacturer, so highly is an acknowledgment of our work and our standards. We address increasing security requirements with our cloud-managed VPN client for access to entire networks or the switch to a zero-trust security architecture for comprehensive network security in the SD-WAN. Of top priority are the benefits offered by the solution and its user-friendliness. However, secure networks are also the result of comprehensive education about network security and protection. The fact that our information, consulting and training services were rated so highly is a great testimony and a further incentive for the entire LANCOM team to make a significant contribution to a secure, digitally sovereign IT infrastructure.”

Raphael Napieralski, analyst at techconsult, adds: “VPN solutions are an important component for guaranteeing IT security outside the company’s own boundaries, such as for remote employees. But the use of a VPN solution is not yet synonymous with maximum network security. The constantly evolving landscape of cyberthreats requires regular training, because standstill can quickly lead to open gateways for cybercriminals. LANCOM addresses this problem with its extensive range of network security-related information and consulting services, as confirmed by customers in the PUR-S 2024.”

For a detailed insight into the results, visit the LANCOM website: https://www.lancom-systems.com/company/awards/pur-s

About PUR Security Solutions:

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About techconsult:

Research and analyst firm techconsult has been the partner for suppliers and consumers of digital technologies and services for 30 years. Conducting analyses at businesses provides an insight into their problems and their future visions regarding the use of information technologies. More than 20,000 interviews conducted with business and IT decision makers each year provide an accurate impression. techconsult GmbH is headed by managing partner and founder Peter Burghardt with offices located in Kassel and Munich. The company is part of the Heise Group.

About LANCOM Systems:

Rohde & Schwarz Networks and Cybersecurity GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, cloud-based software-defined networking (SDN), and solutions for remote and mobile access.

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. Since summer 2018, the company has been a wholly owned subsidiary of the Munich-based technology group Rohde & Schwarz.

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