techconsult publishes Professional User Rating 2023

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LANCOM Systems now best VPN provider 7 times in a row

Press release 2023-697

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Würselen/Aachen, Germany, January 30, 2023—German network and security manufacturer Rohde & Schwarz Networks and Cybersecurity again took a podium place in the latest “Professional User Rating” from the analyst firm techconsult. LANCOM received top marks for Virtual Private Network (VPN) solutions in Germany's largest user survey on IT security, so defending their leading position for the sixth time in a row. With top placings in the ratings both for solutions and for manufacturers, LANCOM is at the top of the diamond and received the “Champion” award.

For this independent study, techconsult surveyed over 2,000 security-solution experts in 2022 with regard to their satisfaction with IT solutions on the market, and their providers.

How security experts rate LANCOM's VPN solutions

In the category Solution Benefits, LANCOM took the top rating in a competitive comparison of VPN solutions, achieving “very good” ratings for compliance with legal and company-specific requirements, the certification standards fulfillment, and damage reduction. The experts surveyed are also convinced by the range of features with R&S®LANCOM VPN solutions. They gave very good ratings for the QoS and logging functions and the supported

encryption standards. Due to this outstanding performance, the experts surveyed would at any time purchase and recommend LANCOM's VPN solutions again.

LANCOM also scores as a manufacturer

In the Manufacturer category, too, LANCOM leads the field in the Professional User Rating. The innovative ability of LANCOM and their service and support were particularly convincing here. In a comparison of innovative capabilities, the network specialist from Würselen received the top rating. Highlighted aspects included the innovative and continuously improved products as well as the integration of external technologies. In the Service and Support subcategory, LANCOM also ranked first. Security experts appreciate the availability of the telephone hotline, the competence of the service personnel, and the rapid problem solving. For application experts, LANCOM is a reliable partner who keeps their promises.

LANCOM founder and managing director Ralf Koenzen is proud: “Satisfied users and customers are the greatest possible recognition of our work. The fact that LANCOM is the VPN leader in techconsult's Professional User Rating for the seventh time in a row is great affirmation of the dedicated work of the entire LANCOM team. It motivates us to continue to give our all and to use our network solutions to make an essential contribution to secure, digitally sovereign IT infrastructure.”

Raphael Napieralski, analyst at techconsult, adds: “Full remote working or hybrid forms of working are becoming the norm. Operating these remote workplaces securely absolutely requires a location-independent, secure connection to company resources via VPN. The fact that users were prepared to award LANCOM top marks for the seventh time in a row is impressive, and it demonstrates the huge trust and satisfaction of customers with R&S®LANCOM VPN solutions.”

For a detailed insight into the results, visit the LANCOM website:

www.lancom-systems.com/company/awards/pur-s

Infographics are available for download here:

my.lancom-systems.de/newsroom/bilder-infografiken/

About “PUR Security Solutions”

The “Professional User Rating: Security Solutions 2023” (PUR S) is an independent user survey from the research and analyst firm techconsult. Over 2,000 user companies were asked to rate IT security solutions in 7 categories, including “Virtual Private Network”. The appraisal of the dimensions Company Rating and Technology/Solution Rating considered more than 50 criteria in 14 subcategories.

About techconsult:

Research and analyst firm techconsult has been the partner for suppliers and consumers of digital technologies and services for 30 years. Conducting analyses at businesses provides an insight into their problems and their future visions regarding the use of information technologies. More than 20,000 interviews conducted with business and IT decision makers each year provide an accurate impression. techconsult GmbH is headed by managing partner and founder Peter Burghardt with offices located in Kassel and Munich. The company is part of the Heise Group.

About LANCOM Systems:

Rohde & Schwarz Networks and Cybersecurity GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, and cloud-based software-defined networking (SDN).

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from

backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. Since summer 2018, the company has been a wholly owned subsidiary of the Munich-based technology group Rohde & Schwarz.

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