LANCOM Systems honors and celebrates its partners in Berlin

05/28/2026

Berlin was the venue for this year's LANCOM Systems Partner Summit. From May 19 to 21, more than 120 partners took the opportunity to exchange ideas, network, and participate in informative sessions. A highlight of the event was the Partner Awards ceremony, which took place in the evening in the unique setting of "Beach Mitte" in Berlin.

The Summit officially kicked off on May 19, when participants gathered for a barbecue at the "Alte Meierei" to set the tone for the upcoming event. The conference itself opened on May 20 at the ABION Spreebogen Hotel with remarks by LANCOM founder and Chairman of the Supervisory Board, Ralf Koenzen. LANCOM Managing Directors Constantin von Reden and Robert Mallinson updated guests on current market developments and presented an outlook on the company's strategy and organizational direction. The Summit featured exclusive updates on the Public, Corporate, and Critical Infrastructure (KRITIS) business areas, as well as the product roadmap. Digital sovereignty once again remained a central topic in 2026.

Guest speakers Jörg Bienert, Deputy Managing Director of the German AI Association, and Johannes Steger, Managing Director & Head of Digital Crisis Management at the strategic consultancy firm fgs global, inspired the audience with their perspectives. Jörg Bienert addressed the topic "The AI Revolution: Digital Sovereignty and Cybersecurity". Johannes Steger spoke on "Germany in an emergency – What happens if we are attacked?".

The second day was entirely dedicated to technical specialists and IT professionals, with workshops and deep dives on key R&S Networks and Cybersecurity solutions. The focus was on secure branch office and campus networking, the R&S®LANCOM Management Cloud (LMC), as well as firewalls and cybersecurity.

Awards ceremony in a beach setting

A highlight of the Partner Summit was the evening event at "Beach Mitte", Europe’s largest urban beach venue, which provided a lively contrast to the intensive conference program. The Partner Awards were presented in a summery beach atmosphere.

Robert Mallinson, Co-Managing Director of LANCOM Systems: *"With the awards, we are recognizing the outstanding commitment of our partners. Their dedication and expertise are the key drivers of our success in the market. These awards reflect our shared commitment to delivering networking infrastructure and security solutions for our customers to the highest*

standards—digitally sovereign and future-oriented."

Overview of the top-ranked winners per winners:

- Site Connectivity: TELCAT MULTICOM GmbH
- Network Security/Cybersecurity: Deutsche Telekom AG
- Network Management: Grouplink IT Solutions GmbH
- Healthcare: Epikur Software GmbH & Co. KG
- Public: Controlware GmbH
- Retail: Bechtle IT-Systemhaus Neckarsulm
- Carrier: ecotel communication ag
- Carrier International: Hutchison Drei Austria GmbH
- Partner of the Year: Controlware GmbH
- Partner of the Year International: FAWO GmbH
- Switch Partner of the Year: Atruvia AG / Ratiodata SE
- Growth Partner of the Year: PLENTICON GROUP GmbH / HORN & COSIFAN GmbH
- MSP of the Year: LOOMA GmbH

About LANCOM Systems:

Rohde & Schwarz Networks and Cybersecurity GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, cloud-based software-defined networking (SDN), and solutions for remote and mobile access.

Software and hardware development, as well as the hosting of the network management,

takes place exclusively in Germany, as does the manufacturing of certain product lines. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. The company is a wholly owned subsidiary of the Munich-based technology group Rohde & Schwarz.

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