LANCOM Systems named VPN Champion for the tenth time

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Thanks to an outstanding overall performance, Rohde & Schwarz subsidiary LANCOM Systems has been named Champion in the Virtual Private Network category for the tenth consecutive time in the Professional User Rating Security Solutions (PUR-S 2026) conducted by the research and analyst firm techconsult. The award confirms LANCOM Systems' leading position in VPN security solutions.

In Germany's largest IT security user study, a total of 4,400 application experts were invited between September and October 2025 to evaluate leading solution providers based on hands-on experience and the tangible benefits of the solutions in everyday work. For the Professional User Rating Security Solutions (PUR-S), users assessed performance across ten product categories, including VPN. Vendors who received excellent ratings, both as a company and for their solutions, were awarded Champion status.

Vendor rating: LANCOM achieves the best overall result

At the vendor level, Rohde & Schwarz Networks and Cybersecurity ranks among the top performers and achieves the best overall result with 66.1 points. The company scored particularly highly in vendor satisfaction, achieving top marks for keeping promises, repeat purchase, and willingness to recommend. LANCOM also took first place in the sales partners category—evidence of its strong partner network and the professional expertise of its sales partners. LANCOM also performed strongly in service and support, securing second place: users praised the service team's expertise, fast and effective problem resolution, and excellent documentation. The company's information and training offerings are also impressive. Thanks to practical, hands-on training and individualized support for security managers, Rohde & Schwarz Networks and Cybersecurity achieved third place in this category.

Solution rating: LANCOM excels in solution benefits

In the solution rating, Rohde & Schwarz Networks and Cybersecurity achieved 70.4 out of a possible 100 points, securing third place overall. The vendor performed particularly well in solution benefits, ranking first among all providers. Users emphasized that LANCOM's VPN solutions enable noticeably more efficient work and help ensure compliance with both legal and internal corporate requirements. Notably, LANCOM is the only provider to consistently achieve top scores across all criteria related to solution benefits. No other vendor reaches a comparable level across all sub-aspects—from productivity and compliance to relieving IT departments.

Constantin von Reden, Managing Director of Rohde & Schwarz Networks and Cybersecurity, commented on the repeated top ranking: *"The consistently high level of acceptance and appreciation that our VPN solutions have among the user community makes me very proud. This award demonstrates that, with our focus on technological excellence, collaborative partnerships, and service quality, we deliver real, tangible value to our customers in their day-to-day work—value that continues to convince them over the long term. On behalf of the entire LANCOM team, I would like to thank all the participants for taking part and for their valuable feedback over the last ten years."*

Raphael Napieralski, the analyst responsible at techconsult, explained: *“Being recognized for the tenth time in a row underscores how consistently Rohde & Schwarz Networks and Cybersecurity meets its customers' requirements. Especially in the area of VPN and IT security, it is not only the technology itself that matters, but above all the quality of the accompanying service and support. Companies rely on solutions where they can count on fast, competent assistance during operation, implementation, and in the event of disruptions. LANCOM has been delivering reliable support structures and a strong service orientation for years—qualities that customers particularly highlighted in PUR-S 2026. Combined with a user-centric solution design, this results in an overall package that builds lasting trust.”*

Further information

An overview of the study results is available on the LANCOM website: https://www.lancom-systems.com/company/awards/pur-s

About techconsult

As a research and analyst firm, techconsult has been a partner to providers and consumers of digital technologies and services for 30 years. Analyses on the user side provide insight into the problem areas and future visions of companies. More than 20,000 interviews per year with business and IT decision-makers ensure a realistic picture. techconsult GmbH is managed by managing partner and founder Peter Burghardt from its headquarters in Kassel, with a branch office in Munich, and is part of the Heise Group.

About LANCOM Systems

Rohde & Schwarz Networks and Cybersecurity is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, cloud-based software-defined networking (SDN), and solutions for remote and mobile access.

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on

trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. The company is a wholly owned subsidiary of the Munich-based technology group Rohde & Schwarz.

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