LANCOM Systems and Rohde & Schwarz Cybersecurity to merge as Rohde & Schwarz Networks and Cybersecurity

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The two Rohde & Schwarz subsidiaries, LANCOM Systems and Rohde & Schwarz Cybersecurity, are merging to form a single subsidiary named “Rohde & Schwarz Networks and Cybersecurity GmbH”. The merger is the result of the already close and successful cooperation between the two sister companies and unites their complementary range of solutions under the umbrella of Rohde & Schwarz Networks and Cybersecurity GmbH. LANCOM will continue as a successful product brand.

The merger of LANCOM Systems and Rohde & Schwarz Cybersecurity is part of a resolute growth strategy: Both companies are joining forces to provide customers and partners an even more comprehensive and integrated range of sovereign networking and cybersecurity solutions “engineered in Germany”.

The current LANCOM Managing Directors, Constantin von Reden and Robert Mallinson, will continue their work as Managing Directors of Rohde & Schwarz Networks and Cybersecurity from July 1, 2026. Ralf Koenzen, LANCOM founder and current managing director of Rohde & Schwarz Cybersecurity, will support the company in an advisory capacity.

Constantin von Reden, future CEO of Rohde & Schwarz Networks and Cybersecurity, is convinced: *"Networks and cybersecurity are inextricably linked. The merger sustainably strengthens our market presence and reiterates the importance of networks and cybersecurity within the Rohde & Schwarz Group. This fusion builds on our strengths and strategically leverages the synergies to continue offering our customers and partners the secure and high-performing solutions they have come to expect from us.”*

Ralf Koenzen, founder and Chairman of the Supervisory Board at LANCOM Systems*: “The strength and trust in the Rohde & Schwarz brand will give Rohde & Schwarz Networks and Cybersecurity a powerful boost, especially across international markets. The established LANCOM brand remains a part of the existing product portfolio.”*

The company will have around 500 employees at its six German locations in Würselen, Hamburg, Karlsruhe, Cologne, Berlin and Munich. The headquarters of Rohde & Schwarz Networks and Cybersecurity GmbH is in Würselen, Germany. All existing company locations will be retained. New resources are currently in development specifically to implement the growth strategy.

Market orientation, differentiation and internationalization

A key element of the growth strategy is an even stronger customer focus, coupled with further differentiation of the joint value proposition. The focus will be on the traditional networking business for corporate customers (Corporate Network Solutions), solutions specifically for the public sector, critical infrastructures (CIP), and also the security and defense sectors. Rohde & Schwarz Networks and Cybersecurity is set to continue its growth, particularly across the European market, supported by an expanded yet sharply focused portfolio of solutions. The company is leveraging the respective strengths of its former sister companies and systematically bringing them together: The joint portfolio of solutions uniquely addresses customers' needs for integrated, sovereign networking and security solutions.

Rohde & Schwarz Networks and Cybersecurity GmbH will continue with its channel distribution model. **Robert Mallinson, who as Co-Managing Director successfully led sales activities at LANCOM Systems to date and will continue in this position, emphasizes**: *"The channel will remain our primary sales avenue. In line with market positioning, we will be expanding our sales ecosystem with some new, specialized partners. Particularly in the business?segments corporate, public and critical infrastructures, we will intensify our collaboration with international integrators in order to generate new growth."*

Further information:

Short biographies of Constantin von Reden and Robert Mallinson are available here:

https://www.lancom-systems.com/company/management

About LANCOM Systems:

LANCOM Systems GmbH is a leading European manufacturer of network and security solutions for business and the public sector The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, cloud-based software-defined networking (SDN), and solutions for remote and mobile access.

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark "IT Security Made in Germany" as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major

corporations from all over the world. Since summer 2018, the company has been a wholly owned subsidiary of the Munich-based technology group Rohde & Schwarz.

About Rohde & Schwarz Cybersecurity:

Rohde & Schwarz Cybersecurity is a leading IT security company providing protection against ever-changing cyber threats to government and private-sector customers with specific security and regulatory requirements. A pioneer in highly secure encryption technologies, the company provides high-speed network encryption and zero-trust-based endpoint security. Most of these products are BSI-approved for securing data classified as “VS-NfD – RESTRICTED”. These trusted security solutions guide users toward a secure and fully digitized environment, thereby making a meaningful contribution to digital sovereignty.

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